

**January 1, 2006**

## **REAL ESTATE LICENSING INFORMATION**

In order to become a licensed Real Estate Salesperson, part of the application process requires evidence of the applicant's completion of **15 semester hours** (or 210 classroom hours) of acceptable education. Listed below are the **SAC College Credit** courses that the Texas Real Estate Commission will accept toward licensure requirements. Most courses are 3 semester hours of credit (45 classroom hours) with the exception of RELE 1406 which is 4 semester hours of credit (60 classroom hours)

### **CORE CLASSES**

RELE 1406 REAL ESTATE PRINCIPLES  
RELE 2301 LAW OF AGENCY  
RELE 1311 LAW OF CONTRACTS

**THESE THREE CLASSES MUST BE TAKEN.**

Two more courses from the following list of core courses may be taken to complete the 15 semester hours.

RELE 1303 Real Estate Appraisal	RELE 1315 Property Management
RELE 1307 Real Estate Investment	RELE 1319 Real Estate Finance
RELE 1309 Real Estate Law	RELE 1321 Real Estate Marketing
RELE 1327 Real Estate Commercial Appraisal	

### **RELATED COURSES**

The two other required courses may also come from a group of courses known as related courses. Selected courses in Accounting, Business, Computer Science, Economics, Engineering, English, Government, Management, Mathematics, Psychology, and Speech are likely to be accepted.

In order to meet broker's licensure requirements, an applicant must hold an active Real Estate Salesperson's license for 2 of the last 3 years and have completed 60 semester hours (900 classroom hours) of acceptable course work. Acceptable course work is generally broader in scope for a broker's license than for a salesperson's license.

The Texas Real Estate Commission's address is P. O. Box 12188, Austin, Texas 78711.  
Phone: 1-800-250-TREC. [WEBSITE: ([HTTP://www.trec.state.tx.us](http://www.trec.state.tx.us))]

The Real Estate Program at San Antonio College is located in MLC 633. The telephone number is 210-733-2852 and the FAX number is 210-733-2845. The program coordinator is Dr. Johnnie Rosenauer. His e-mail address is [jrosenau@accd.edu](mailto:jrosenau@accd.edu). Please feel free to stop by or call us for additional information.